



**DAYTON  
PHOENIX  
GROUP**

engineered to move

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November 18, 2021

Michael Perlmutter  
Chief Executive Officer  
Alex N. Sill Company  
6000 Lombardo Center, Suite 600  
Cleveland, Oh 44131

Dear Mr. Perlmutter,

On Memorial Day of 2019, our 14-acre manufacturing facility in Dayton, Ohio was devastated by an EF4 tornado. Two days later, two members of your team walked down our driveway trying to explain why we would need your company. Agreeing to use your services was one of the best decisions we made. The tornado was followed by the wettest June in the history of our city and the size of our insurance claim grew exponentially. Dayton-Phoenix Group has an extraordinarily dedicated team that knows how to produce heavy industrial equipment, not how to deal with such calamities.

From day one, our effort was to SAVE OUR JOBS!! With the help of Mike Hickle, Don Dragony, Chris Jensen, and Tom Radel and their support team, we were successful in our endeavor. We had no idea just how difficult dealing with our insurance company would be. We relied heavily on your team's expertise throughout the process. Their professionalism was an excellent example to us during many frustrating moments. The level of detailed documentation helped to optimize our recovery. Most importantly, we appreciated your team's elevated level of ethics.

We pray we will not know any other business to suffer such a crisis, but if we do, we will highly recommend Alex N. Sill Company to be their adviser through the process. We are forever grateful for the services your team provided us in our company's darkest hours.

With much appreciation,

Christy Fox  
Chief Executive Officer

Gale Kookan  
Chairman

Darryl Patak  
Chief Financial Officer

Approximate Loss: \$115,000,000