June 14, 2023

Mr. Michael Perlmuter Chief Executive Officer Alex N. Sill Company, LLC 6000 Lombardo Center, Suite 600 Cleveland, OH 44131-2579

Mr. Perlmuter,

I wanted to thank Jeff Thompson and his team for the excellent service they provided on a fire claim at my income property in early February of 2021. I was out of state and I had no idea how to handle this type of situation, and was feeling very intimidated and overwhelmed by the insurance company's processes. I knew the initial estimate from my insurance company was low, and a family member recommended using a public adjuster to help me negotiate my claim payout. After careful research, I knew Sill Company was the company for me.

As soon as Jeff was assigned to this job, I found relief. Jeff was familiar with my claims adjuster, he was communicative about how the process would go, the expected timeline, and our desired outcomes. Jeff knew when to apply pressure, when to be patient, and by the end of it all, I got a settlement that allowed me to not only remediate the fire damage, but also make some improvements to my homes that increased the rent on my property by over 50 percent.

I'm extremely happy with the work Jeff and his team did, and I would recommend him and Sill Company to anyone in my position. The insurance companies are always only looking out for their profit margins; as a lay person, I am so grateful to have had someone advocating for my well-being.

Sincerely,

Lela Shimaka

Roseville, Minnesota

Loss Location: Riverdale, Maryland